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Stedman Solutions Launches New Partner Program

Enables MSPs, consulting firms, and system integrators to add SQL Server management and emergency SQL help to their service line card

Ferndale, WA, September 3, 2024 – Stedman Solutions, a SQL Server MSP, has announced a new Partner Program. It enables channel partners to offer advanced SQL database services without having to be SQL experts. Managed services include performance tuning, replication, fail-over, business continuity, ransomware preparedness, corruption repair, and more.

"Stedman Solutions can allow partners to become more full-service while adding an entirely new revenue stream," says CEO of Stedman Solutions, Steve Stedman. "Their involvement is especially valuable, since they are the team that often gets approached first, helps outline the need, and maintains the client relationship."

"The partner program includes referral, reseller, and white label partners," said VP of Sales, Marketing & Partnerships, Craig Buchner. "Plus, it includes deal reg, pre-qualified leads, NFR discounts, free training, joint sales calls, and everything expected within a solid partnership. We invite all to apply." Buchner continues, "Stedman Solutions should be on the speed dial of every MSP. Their job is at risk if they can't get SQL servers working."

www.stedmansolutions.com shows the company's capabilities. partners.stedmansolutions.com explains more about the partner programs.

About Stedman Solutions

Stedman Solutions is the "#1 Expert for All-Inclusive SQL Services." The company is considered the "experts' expert" as one of the two best companies worldwide to fix corrupt SQL servers. Steve Stedman, the founder and CEO, has 34 years of SQL Server experience and is recognized as an industry thought leader (a guest on numerous national SQL video blogs). He also developed Database Health Monitor, a popular alerting and monitoring DBA tool, over 13 years ago. He has also sponsored the rigorous "Database Corruption Challenge" that only the best can survive.